

R&M Supports Tech Mahindra to Achieve Reliable Growth

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Security in software development is critical. In the fiercely competitive Indian IT software development market, relying on secure systems is vital. Bangalore-based Tech Mahindra turned to R&M technology to ensure reliable growth.

Tech Mahindra Ltd is a global leader in providing end-to-end IT services and solutions to the telecom industry. Majority-owned by Mahindra & Mahindra, India's fifth largest commercial group, in partnership with BT, Europe's second largest telecom service provider, Tech Mahindra has grown rapidly to become the eighth largest software exporter in India (Nasscom 2006).

It currently employs over 18000 service staff working across various telecom segments from multiple offshore development centers in India and the UK, as well as sales offices in the Americas, Europe and Asia-Pacific.

Having served premium telecom companies worldwide for nearly two decades, Tech Mahindra offers deep domain expertise in OSS (Operations Support Systems) and BSS (Business Support Systems) systems. That strength, combined with intellectual leadership and a global reach, means it is a natural choice for the provision of services to leading players in the telecom ecosystem.

It currently provides a wide variety of services ranging from IT strategy and consulting to system integration, design, ap-



The entrance to Tech Mahindra.



Bangalore, the pulsating IT capital of India.

plication development, implementation, maintenance and product engineering. In particular, it has developed many long-term relationships with telecom customers allowing them to achieve significant ROI and competitive advantage in the telecom marketplace.

Committed to quality, Tech Mahindra adds value to its clients' businesses through industry standard methodologies, tools and techniques backed by its stringent quality processes – it is ISO 9001:2000 certified, assessed at SEI-CMMi Level 5 and BS7799 certified across all of its development centers.

With its headquarters in Pune, Tech Mahindra has seven state-of-the-art software development centers – six in India (Mumbai, Pune, Bangalore, Chennai, Kolkata and Noida) and one in the UK.

For its two most recent development centers in Noida and Bangalore, it decided to improve the quality of its generic cabling system from its previous supplier. Based on the Tech Mahindra detailed tender evaluation process (includes both commercial and technical evaluation) and also due to the quality of R&M products, Tech Mahindra decided to go for the R&M generic cabling system for these two development centers.

Tech Mahindra chose R&M products for their high quality and innovation – for example, the tool-free RJ45 modules and IDC type patch cords are very different from the more traditional crimped type patch cords found on the Indian market. In particular, it chose the R&M Cat. 6 UTP cabling solution for the 3500+ node centers, with Cat. 6 end-to-end cabling includ-

ing Cat. 6 cables, Cat. 6 patch panels and various lengths of Cat. 6 patch cords.

The result? Networking staff can now easily patch users to any RJ45 port as required, being sure to connect them to a highly reliable infrastructure.

The same solutions might also be considered for new development centers as well as new facilities in Asia-Pacific and the UK. R&M is committed and will offer complete technical support to Tech Mahindra.

Get more

- End-to-end solution
- Local service to customer
- High-quality products

Facts & Figures

- 3500 links installed Cat. 6 end-to-end cabling
- Installation cable Cat. 6 U/UTP
- 19" patch panel 1U with 24 ports RJ45 Cat. 6 unshielded
- Patch cords Cat. 6 U/UTP
- Global outlets 4x1 port