

# Swiss Quality from Germany to China

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Bosch opens new development and manufacturing site in China (Photo: Bosch).

**R&M is never far away from where R&M customers are building. In this spirit, the Shanghai subsidiary supports the Bosch group with its projects in the Far East. Chinese companies of the Bosch group equipped some of their new development and manufacturing sites with cabling "made in Switzerland". Trust, ability to deliver, quality and environmental concerns, were crucial points in selecting the R&M solutions.**

The Bosch group clearly wants to expand their commitment in China. This was announced in November 2005 on the occasion of the opening of a new development and manufacturing site in Wuxi. The China plans are a significant part of Bosch's overall Asia/Pacific strategy. Wuxi plays a pivotal role for the future of environmentally sound Diesel vehicles.

Bosch is establishing the development and production of modern common rail Diesel systems for Chinese motor vehicle manufacturers on the approximately 300,000 square meter Wuxi site, approximately 200 kilometers west of Shanghai. The project is the result of a joint venture with the Chinese Wuxi Weifu group.

As a multinational company accepting co-responsibility for a healthy future for people and nature, Bosch raises the bar

for all products regarding quality, reliability, future reliability and environmental soundness. Therefore, Bosch demands high standards for the plant equipment. The selection process was appropriately rigorous – R&M passed the test.

### Tested supplier relationship – a well-oiled team

Based on the supplier relationship test at the group's home base in Germany, the decision was made to use R&M fiber optic and copper cabling in Wuxi. The entire campus, building and office cabling is based on R&M solutions. At the same time, the new computer center at the Suzhou Bosch site and three additional plants were equipped with R&M cabling and security solutions.

The confidence in R&M played an important role, since in the booming Chinese market it is essential to collaborate closely to implement such major projects in the shortest of time. A well-oiled team, reacting quickly and consistently with focus on the customer, was able to respond optimally to the requirements of the customer, from Europe to the Far East.



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Handshake between Bosch and R&M (from left):  
H. Andreas Buse (Bosch IT Coordinator), H. Christian  
Treitel (Department Manager of Bosch IT Coordination),  
H. Andreas Mürdter (R&M Germany), H.P. Bouvard  
(R&M China).



020.1524

75 years of Diesel injection systems from Bosch (Photo: Bosch).

### Almost 500 km of cable for Wuxi

Bosch selected R&M fiber optic and copper solutions for the networking of the new Chinese Wuxi production site:

- 500 km Cat. OS1 fiber optic cable for backbone
- 330 km Cat. 7 cable
- 12000 shielded Cat. 6 ports
- R&M security system
- IP67 industrial solution
- 85 voice panels

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for Bosch

- Global customer management
- Ability to deliver
- Custom-designed solutions
- High product quality

